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From: BBROOKS --VUS0212A  
To: MBOURLAS--VCH0021A Manuel Bourlas

Date and time 10/05/89 13:35:26

Subject: Coresta

URGENT and CONFIDENTIAL

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I tried to reach you at Mt. Pelerin and then at your home today--without success.

I had a call after we spoke from Mary Ward and Chuck Blixt, both RJR USA lawyers in Winston-Salem.

They were quite happy to hear your view that your position is that we can drop the last sentence of the last paragraph of the Introduction in Coresta Method C and, if necessary, drop the entire last paragraph.

They noted, however, that Harry Dymond was insistent (at least as of Wednesday when Mary Ward spoke with him) that there be no change to the text. Mary also said that Dymond told her that Gallaher strongly felt the same way. She also mentioned to me that she understood that Dymond was travelling today to Turkey. If so, I suspect that you were unable to reach him as we agreed you do today.

Mary and Chuck indicated that Dymond had sent to them a lot of material which, following their review, did not support Dymond's view that the last sentence should be retained.

They came to the conclusion that Dymond is being obstinate and I am wondering if BAT is up to something.

Mary said that Charlie Green would be briefed by them before he left for Turkey and I told them they you were planning to meet with Harry and Charlie Friday evening in Turkey.

From a PM USA standpoint I understand that the position is that we want that last sentence deleted and, therefore, our efforts should be directed to that end in Turkey.

I am copying Helmut Gaisch on this so that he can ensure that you get this message (although if you have left Neuchatel before reading this we should be careful how this message is communicated to you).

If you need to talk regarding this or if you get into trouble on the vote to delete the last sentence, you should call me Friday (212-880-4059). Please understand that this is a high profile issue here and involves a number of people at PMUSA and RJR and B & W at the highest level. Move carefully on this one, Manny.

Regards,

Bradley Brooks

cc: HGAISCH --VCH0021A Helmut Gaisch

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